

<u>ACTION</u>	<u>EQUIPMENT SALE LEVEL</u>	<u>PARTNER LEVEL</u>	<u>TURNKEY LEVEL</u>
OPPORTUNITY/LEAD	YOUR DEALERSHIP	YOUR DEALERSHIP	YOUR DEALERSHIP
PRESALE DESIGN	YOUR DEALERSHIP		
QUOTE EQUIPMENT			
QUOTE INSTALLATION	YOUR DEALERSHIP	YOUR DEALERSHIP	
DESIGN	YOUR DEALERSHIP		
DESIGN REVIEW			
FINAL PRESENTATION	YOUR DEALERSHIP	YOUR DEALERSHIP/ 	
PROJECT MANAGEMENT	YOUR DEALERSHIP		
INSTALLATION	YOUR DEALERSHIP	YOUR DEALERSHIP	
OPTIMIZATION	YOUR DEALERSHIP	YOUR DEALERSHIP/ 	
ACCEPTANCE	YOUR DEALERSHIP	YOUR DEALERSHIP/ 	
WARRANTY SERVICE	YOUR DEALERSHIP	YOUR DEALERSHIP	YOUR DEALERSHIP/ 
SYSTEM MAINTENANCE	YOUR DEALERSHIP	YOUR DEALERSHIP	YOUR DEALERSHIP