

CURRENT PROMOTIONS FROM MOTOROLA SOLUTIONS

CUSTOMER OFFERS [Details](#)

PROMOTION	OFFER	ADDITIONAL INFORMATION	START	END
XPR 7000e / XPR 7000e IS SERIES RADIO TRADE-IN OFFER	<p>End users can receive a \$1,000 USD / \$1,300 CAD discount off the purchase of 10 MOTOTRBO™ XPR 7000e Series or XPR 7000e IS Series radios on a single order with a qualifying trade-in of 10 eligible units.</p> <p>End users can also receive \$50 USD / \$65 CAD per unit for each MOTOTRBO XPR 6000 or XPR 4000 Series radio traded in.</p>	<p>Trade-in units must be returned in quantities of 10. Submit claims using the appropriate form: 1) for claims that include XPR 6000 /XPR 4000 devices and 2) for all other claims</p> <p>If shipping delays prevent you from issuing a customer invoice by October 2, please email motorolapromos@360incentives.com.</p>	7/4/21	10/2/21
CP200d SERIES RADIO TRADE-IN OFFER	<p>End users can receive a \$350 USD / \$455 CAD discount off the purchase of 10 MOTOTRBO™ CP200d Series radios on a single order with a qualifying trade-in of 10 eligible units.</p>	<p>Trade-in units must be returned in quantities of 10. Submit claims using the appropriate form: 1) for claims that include XPR 6000 / XPR 4000 devices and 2) for all other claims</p> <p>If shipping delays prevent you from issuing a customer invoice by October 2, please email motorolapromos@360incentives.com.</p>	7/4/21	10/2/21
FINANCING OPTIONS	<p>End users in the U.S. can take advantage of a special offer of 0% financing for 12 months or 5.48% financing for 60 months. They can also apply for deferred payments for up to 90 days.</p>	<p>A minimum Motorola Solutions equipment value of \$25,000 USD is required to participate.</p>	7/4/21	10/2/21
TRADE UP TO AVTEC OFFER	<p>End users can receive a \$2,500 USD / \$3,250 CAD discount when they purchase an Avtec Scout™ dispatch console with a three-year, ScoutCare™ software maintenance and support agreement.</p>	<p>Channel Partner must complete the claims process within 30 days of the customer invoice date to receive a credit to their Motorola Solutions account for the end-user discount.</p>	4/4/21	10/2/21

PARTNER OFFERS Details				
PROMOTION	OFFER	ADDITIONAL INFORMATION	START	END
ACCELERATE SAFETY REIMAGINED SOLUTION SALES WITH ORCHESTRATE	Receive free equipment and software required to deploy Orchestra as part of a new Safety Reimagined solution end user sale that includes MOTOTRBO and/or Avigilon equipment and software.	New Safety Reimagined solution sale must meet minimum dollar requirements and excludes free equipment and software. Channel Partner must be a Safety Reimagined Partner.	4/4/21	10/2/21
EMPOWERPERKS PUSH, TALK, EARN TLK PROMOTION	Sales representatives can earn award points for logging a TLK two-way radio sales opportunity and for each end-user sale. In Q3: Earn double award points on TLK 150 opportunities and sales.	Channel Partner must be a WAVE PTX Value-Added Reseller or TLK Sales Agent. An approved opportunity claim must be submitted prior to each corresponding closed sale. A minimum of 10 radios must be sold.	4/4/21	10/2/21
AVTEC RACE TO WIN	DSRs can receive a two-hour dune buggy adventure on the famous sands of Las Vegas, lunch with live music and a travel credit of up to \$2,000 based on their sales achievements.	Awards are based on three levels of achievement. Limited availability. While supplies last.	5/24/21	9/3/21
EMPOWERREWARDS MOTOTRBO ION PROMOTION	Dealer sales representatives (DSRs) can earn \$50 in EmpowerRewards for each sale of the MOTOTRBO™ Ion smart radio.	Sales must be reported in Sales View within 30 days of the customer invoice.	7/4/21	10/2/21
EMPOWERPERKS STEP IT UP ACCESSORIES / BATTERIES PROMOTION	DSRs can earn up to 1,750 award points when they sell eligible accessories or batteries above their Q3 2019 baseline.	DSRs earn award points when they reach an incremental sales level above their Q3 2019 baseline. Awards are based on five levels of achievement. Those reps without a Q3 2019 baseline can also participate.	7/4/21	10/2/21
EDGE NODE PROGRAM	Receive a \$1,500 USD / \$1,950 CAD rebate for each qualifying Motorola Edge Node sold to an end user with a new or expanded MOTOTRBO system.	See the Edge Node Program page on Partner Central for the customer criteria and how to receive your rebate.	2/8/21	12/31/21
RADIO RENTAL DISCOUNT PROGRAM	Receive up to 30% off select MOTOTRBO™ two-way radios for your rental fleet inventory.	See the Radio Rental Discount Program page on Partner Central for details.	1/1/21	12/31/21