

CURRENT PROMOTIONS FROM MOTOROLA SOLUTIONS

CUSTOMER OFFERS [Details](#)

PROMOTION	OFFER	ADDITIONAL INFORMATION	START	END
MIGRATE CUSTOMERS TO MOTOTRBO CAPACITY MAX	End users with 2 to 10 sites starting a new migration can receive a MOTOTRBO™ Capacity Max System Server (CMSS) site license or licenses at no cost when they purchase a primary server to replace their MOTOTRBO Connect Plus or MOTOTRBO Capacity Plus system. In addition, they can receive 50% off MOTOTRBO CMSS licenses for their first redundant site when they purchase a redundant server.	A trade-in is required if the end user is replacing a MOTOTRBO Connect Plus system, but no trade-in is required if the end user is replacing a MOTOTRBO Capacity Plus system. The channel partner must submit claims online within 30 days of the customer invoice following the steps outlined in the Participation Process section of the promotional materials.	1/1/22	7/2/22
DISCOUNTS ON AVTEC DISPATCH CONSOLES WHEN YOU ADD SCOUTCARE	End users can receive a discount of \$500 USD / \$650 CAD to \$3,500 USD / \$4,550 CAD per console on the purchase of the Avtec Scout EX, Scout E8 or Scout E4 dispatch console with a minimum, two-year ScoutCare™ software maintenance and support agreement.	See the table in the promotional materials for the Avtec dispatch console discounts available with a two-year, three-year and four-year ScoutCare agreement.	1/1/22	7/2/22
U.S. AND CANADA FINANCING OPTIONS	<p>End users in the U.S. can take advantage of special financing offers of zero down with no payments for 90 days, \$99 payments for the first six months on a 60-month loan and 4.9% financing for 36 to 60 months and through Lease Corporation of America (LCA).</p> <p>End users in Canada can take advantage of special offers of 0% financing for 12 months, 2.75% financing for 24 months, 3.95% financing for 36 months, 4.5% financing for 48 months and 4.99% financing for 60 months through RCAP® Leasing.</p>	<p>A minimum Motorola Solutions equipment value of \$5,000 USD is required to participate in the zero down, no payments for 90 days financing offer.</p> <p>A minimum Motorola Solutions equipment value of \$5,000 USD is required to participate in the \$99 payments for the first six months offer.</p> <p>A minimum Motorola Solutions equipment value of \$25,000 USD is required to participate in the 4.9% offer.</p> <p>A minimum Motorola Solutions equipment value of \$1,000 CAD is required for the Canadian financing offers.</p>	4/3/22	7/2/22

PARTNER OFFERS Details				
PROMOTION	OFFER	ADDITIONAL INFORMATION	START	END
FINANCING AWARD	U.S. sales representatives can receive a \$250 gift card when LCA closes a financing deal with an end user you referred to them.	Minimum end user purchase of \$5,000. Contact LCA for details.	2/21/22	7/2/22
EMPOWERREWARDS AVTEC PROMOTION	Sales representatives can earn \$50 in EmpowerRewards for the sale of the Avtec EX, E8 or E4 dispatch console, plus up to \$200 in EmpowerRewards when the sale includes a ScoutCare software maintenance and support agreement.	Sales representative must report the sale in Sales View within 30 days of the customer invoice date using the part numbers listed in the promotional flyer.	1/1/22	7/2/22